



2017

YOUNG GUNS

COVER STORY: **YOUNG GUNS 2017**



JAMIE TOWNSEND

Wealth manager

LAWTON PARTNERS

A valued member of Winnipeg-based firm Lawton Partners, Jamie Townsend and his team oversee more than \$250 million in assets. In building that business, Townsend has put great emphasis on the power of the collective. When it comes to financial planning in 2017, he believes having a group of dedicated professionals under the same roof is a huge plus for clients.

“The change we are experiencing in Canada has already happened in the US, Britain and Australia,” he says. “If you look at those countries, the professionals who thrived were the ones who worked in teams and continued to push the level of value they provided to clients.”



CAMERON WILSON

Investment advisor

**WILSON WEALTH MANAGEMENT
(RBC WEALTH MANAGEMENT)**

After a four-year stint with Scotiabank earlier in his career, Cameron Wilson really found his feet upon joining RBC Wealth Management in 2010. Today he presides over the Wilson Wealth Management team at Canada’s largest bank, specializing in tax-efficient investment strategies and estate planning for his clients.

Based in Abbotsford, BC, Wilson commits a great deal of time and effort to improving his knowledge and skill set in the investment space. Not only has he obtained CIM, CPCA, FCSI and CIWM designations, but he also completed the CSA’s Futures Licensing Course in 2014, offering his clients more options when it comes to their investment strategies.